

# **NYS Clean Heat Working Group Series**

for Participating Contractors & Industry Partners

Session #27  
December 18, 2025 9:00 am–10:00 am

NYS Clean Heat  
Joint Management Committee



**NYS Clean Heat**

# Agenda

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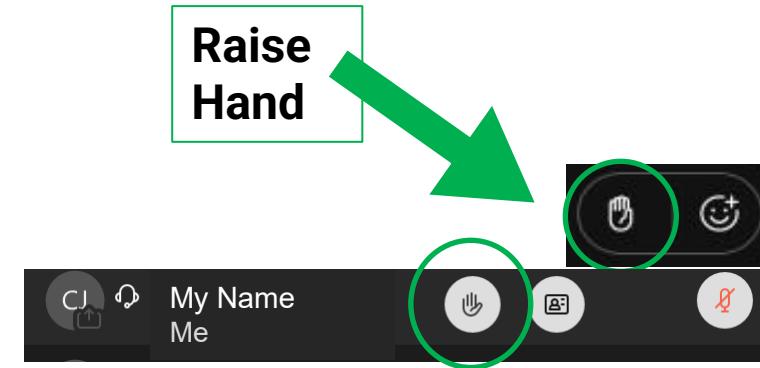
- > Meeting Procedures
- > Welcome
- > Safety Message
- > JMC Updates and Discussion
  - NYS Clean Heat 2026-2030 Program Manual
  - Con Edison Contractor Allocations
  - Upcoming Training Opportunities
- > Stakeholder Presentation(s)
- > Clean Heat Resources and Next Steps



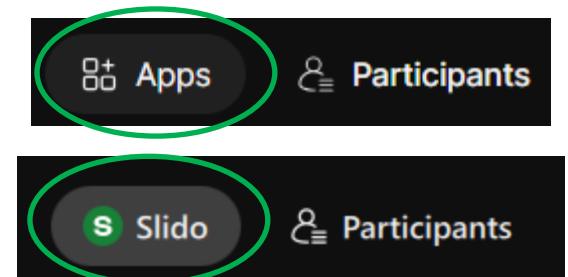
# Meeting Procedures

## Before beginning, a few reminders:

- > All attendees are muted
- > To use Raise Hand:
  1. Select the Raise Hand icon in the bottom toolbar, or hover your mouse over your name in the Attendees list in order to see the Raise Hand icon displayed
  2. Click on the raise hand icon to indicate you have a question or comment.
  3. When the moderator calls on you and indicates you are unmuted, you may ask your question or make your comment verbally.
  4. When you are finished talking, please select the “Raise Hand” icon again to lower your hand.
- > Q&A/Slido
  1. Access the Q&A function through the **Slido** app. You may see a Slido button at the bottom of your screen, or select Apps to find the Slido panel.
  2. The written Q&A function will be monitored throughout the webinar and panelists will provide responses as appropriate and as time permits. You are welcome to “thumbs up” prior questions! The Program Administrators will follow up on any content that does not get addressed live today.
- > Chat – The Chat function is disabled for this webinar so that all questions and comments can be gathered in one place for the panelists to respond. Please use the Q&A feature to submit questions and comments.
- > If technical issues arise, please contact [NYSCleanHeat@ceadvisors.com](mailto:NYSCleanHeat@ceadvisors.com)



## “Slido” or “Apps” for Q&A



# Welcome

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## Joint Management Committee (JMC) Co-Chairs:

- **Toby Hyde**, Con Edison
- **Caroline Hazard**, NYSERDA
- Other JMC Members:
  - **Ray Cotto**: Central Hudson
  - **Pablo Colon**: Con Edison
  - **Ryan Bauer**: National Grid
  - **Sean Dooley**: NYSEG, RG&E
  - **Joshua Sentiff**: NYSEG, RG&E
  - **Chris Trenard**: Orange & Rockland

> *Our implementation team today:*

- **Kenn Latal**: ICF
- **Tim Walsh**: ICF
- **Matt Siano**: ICF

> *Our Working Group support team:*

- **Ben Davis**: Concentric
- **Clara-Ann Joyce**: Concentric
- **Sam Farrell**: Concentric

# **Working Group Series** - *Review of typical meeting format*

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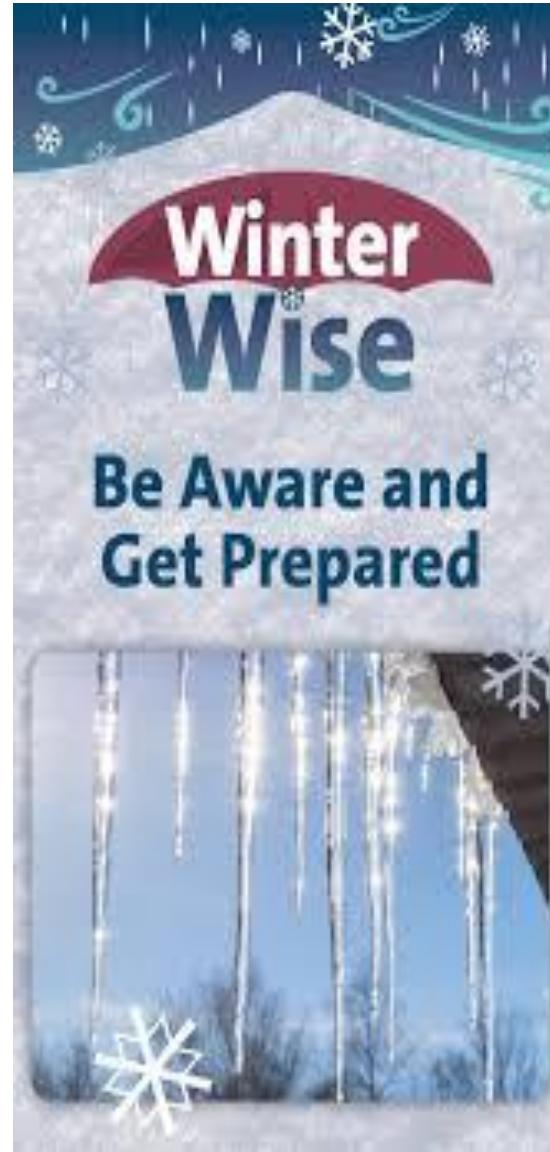
- > Working meetings between Participating Contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators
- > To foster:
  - Transparency
  - Coordination and communication
  - Prioritization
  - Solution development

# Safety Message: Prepare, Prevent and Protect

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## Outdoor Safety

- Dress Appropriately
- Check your vehicle
- Keep an Emergency Kit
- Shovel Smart
- Drive Smart



## Indoor Safety

- Check/maintain smoke/carbon monoxide detectors
- Christmas tree maintenance
  - Prevent frozen pipes
  - Prevent House Fires

# NYS Clean Heat 2026-2030 Program Manual

# Upstate Utilities Project Eligibility – 2025 Transition

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## Residential

- > Application deadline of **12/31/2025** for residential 1-4 family applications for ASHP and AWHP **in new construction** (including prescriptive small business)
  - *This application type will not be accepted starting 1/1/2026*
- > All applications submitted on or by **12/31/2025** are eligible for 2025 incentive rates/structure (including prescriptive small business)

# 2026-2030 NYS Clean Heat Program Manual

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- > The Program Administrators released a NYS Clean Heat Program Manual on December 12, 2025, effective January 1, 2026
  - Includes specifics on incentive amounts, eligible equipment, and other project details
  - Specifics on the Weatherized Tier will be included in a new release of the Program Manual on March 1, 2026
  - The document has been filed on the NYS DPS DMM website and will also be posted on the Contractor Resources webpage (<https://cleanheat.ny.gov/contractors/>)
- > Previously, the Program Administrators filed a NYS Clean Heat Implementation Plan for 2026-2030 on September 2, 2025
  - This can be found on the NYS DPS DMM website:  
<https://documents.dps.ny.gov/public/MatterManagement/CaseMaster.aspx?MatterSeq=85962>

# 2026-2030 NYS Clean Heat Project Eligibility

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- > NYS Clean Heat will only encompass 1-4 family residential buildings
  - Single-family dwelling units in multifamily buildings are eligible
  - Small business projects **are not eligible** under NYS Clean Heat
- > NYS Clean Heat will focus on existing homes and buildings
  - Existing homes and buildings will be eligible for incentives for all technology types
  - New construction will be eligible for incentives for GSHP and HPWH where not otherwise mandated by law. ASHP and AWHPs **are not eligible** under NYS Clean Heat.

## Multifamily and Commercial

- > Served by utility programs, not NYS Clean Heat, in 2026
- > Reach out to your respective utility representative for program information

# 2026-2030 NYS Clean Heat Project Eligibility

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- > NYS Clean Heat will require projects to be sized for the full water or space heating load of the project scope (apartment or building) for residential projects.
- > Projects must deploy eligible equipment as defined in the Program Manual. NYS Clean Heat will continue to use the following eligibility standards:
  - ASHP – NEEP cold climate ASHP List
  - GSHP – Energy Star
    - GSVRF – NYSECCC
  - HPWH – Energy Star
  - AWHP – NYS Clean Heat Qualified Product List

# 2026 NYS Clean Heat Incentive Structure

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Any applications submitted after 1/1/2026 follow the framework below:

- > The Upstate Utilities (Central Hudson, National Grid, NYSEG, Orange & Rockland and RG&E) are moving to a flat rate incentive structure similar to the one Con Edison has used since 2023
- > DAC Incentives – Tailored based on Utility service territory characteristics
- > Partial to Full load incentives
  - Redefined Category 4: Projects that add heating load to existing partial-load cold climate air source heat pump systems to reach a full-load system
- > Contractor rewards are discontinued for 2026-2030

# Weatherized Tier

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- > The Non-LMI EE/BE Order requires NYS Clean Heat to adopt a Weatherized Tier with higher incentives by March 1, 2026
- > Beginning March 1, 2026, buildings will be eligible for the Weatherized Tier bonus incentive
  - Eligibility and bonus incentive details will be included in the March 1, 2026, NYS Clean Heat Program Manual Update
  - The Weatherized Tier is **not** a requirement in 2026!
  - Projects that do not meet Weatherized Tier requirements will be eligible for base program incentives
- > Beginning in 2028, weatherization will be a requirement for NYS Clean Heat projects
  - The 2028 requirement will be informed by experience in 2026 and 2027 with the Weatherized Tier

# Space Incentive Rates – Single Family Non-DAC

	NYSEG	RG&E	Orange and Rockland	National Grid	Central Hudson	Con Edison <sup>1</sup>
Category 2/2a - ccASHP: Full load heating <sup>2</sup>	\$6,000	\$6,000	\$5,000	\$6,000	\$5,000	\$2,500
Category 2b - ccASHP: Full load heating with decommissioning	\$10,000	\$10,000	\$9,000	\$10,000	\$8,000	\$8,000
Category 3 GSHP: Full load heating (retrofit)	\$17,000	\$17,000	\$14,000	\$20,000	\$18,000	\$30,000
Category 3 GSHP: Full load heating (new construction)	\$10,000	\$10,000	\$7,000	\$14,000	\$8,000	\$30,000
Category 4 – Partial to Full Load Heating	\$3,000	\$3,000	TBD	\$4,000	\$3,000	\$4,000

## Notes on incentives and program design

<sup>1</sup> Con Edison GSHP rates are whole building rates. Con Edison Category 4 requires decommissioning.

<sup>2</sup> Con Edison only offers incentives for category 2a which requires integrated controls.

# Space Incentive Rates – Single Family DAC

	NYSEG	RG&E	Orange and Rockland	National Grid	Central Hudson <sup>1</sup>	Con Edison <sup>2</sup>
Category 2/2a - ccASHP: Full load heating <sup>3</sup>	\$7,000	\$6,000	\$6,000	\$8,000	N/A	\$4,500
Category 2b - ccASHP: Full load heating with decommissioning	\$11,000	\$10,000	\$10,000	\$12,000	N/A	\$10,000
Category 3 GSHP: Full load heating (retrofit)	\$18,000	\$18,000	\$15,000	\$25,000	N/A	\$40,000
Category 3 GSHP: Full load heating (new construction)	\$11,000	\$11,000	\$8,000	\$19,000	N/A	\$40,000
Category 4 – Partial to Full Load Heating	\$3,000	\$3,000	TBD	\$4,000	\$3,000	\$4,000

## Notes on incentives and program design

<sup>1</sup> Central Hudson not pursuing additional DAC incentives

<sup>2</sup> Con Edison GSHP rates are whole building rates. Con Edison Category 4 requires decommissioning.

<sup>3</sup> Con Edison only offers incentives for category 2a which requires integrated controls.

# Space Incentive Rates – Apartment<sup>1</sup> Non-DAC

	NYSEG	RG&E	Orange and Rockland	National Grid	Central Hudson	Con Edison <sup>2</sup>
Category 2/2a - ccASHP: Full load heating <sup>3</sup>	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$1,000
Category 2b - ccASHP: Full load heating with decommissioning	\$5,000	\$5,000	\$5,500	\$5,000	\$5,000	\$4,000
Category 3 GSHP: Full load heating (retrofit)	\$7,000	\$7,000	\$7,000	\$10,000	\$8,000	N/A
Category 3 GSHP: Full load heating (new construction)	\$5,000	\$5,000	\$3,500	\$7,000	\$4,000	N/A
Category 4 – Partial to Full Load Heating	\$1,000	\$1,000	TBD	\$2,000	\$1,000	\$1,500

## Notes on incentives and program design

<sup>1</sup> NYSEG, RG&E, Orange and Rockland, National Grid and Central Hudson incentive rates are for apartments and single-family homes <1,000 square feet

<sup>2</sup> Con Edison GSHP rates are whole building rates

<sup>3</sup> Con Edison only offers incentives for category 2a which requires integrated controls.

# Proposed Incentive Rates – Apartment<sup>1</sup> DAC

	NYSEG	RG&E	Orange and Rockland	National Grid	Central Hudson <sup>2</sup>	Con Edison <sup>3</sup>
Category 2/2a - ccASHP: Full load heating <sup>4</sup>	\$4,000	\$4,000	\$4,000	\$5,000	N/A	\$2,000
Category 2b - ccASHP: Full load heating with decommissioning	\$6,000	\$6,000	\$6,500	\$7,000	N/A	\$5,000
Category 3 GSHP: Full load heating (retrofit)	\$8,000	\$8,000	\$6,000	\$12,500	N/A	N/A
Category 3 GSHP: Full load heating (new construction)	\$6,000	\$6,000	\$4,500	\$9,500	N/A	N/A
Category 4 – Partial to Full Load Heating	\$1,000	\$1,000	TBD	\$2,000	\$1,000	\$1,500

## Notes on incentives and program design

<sup>1</sup> NYSEG, RG&E, Orange and Rockland, National Grid and Central Hudson incentive rates are for apartments and single-family homes <1,000 square feet

<sup>2</sup> Central Hudson not pursuing additional DAC incentives

<sup>3</sup> Con Edison GSHP rates are whole building rates

<sup>4</sup> Con Edison only offers incentives for category 2a which requires integrated controls.

# Domestic Hot Water Incentive Rates

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	NYSEG	RG&E	Orange and Rockland	National Grid	Central Hudson	Con Edison
Category 5 – Downstream Domestic Water Heating <sup>1</sup>	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	N/A
Category 5a – Midstream HPWH <sup>2</sup>	\$1,350	\$1,350	\$1,350	\$1,250 <sup>3</sup>	\$1,350	\$1,000
Category 5b – GSHP Desuperheater	\$100	\$100	\$100	\$100	\$100	N/A

## Notes on incentives and program design

<sup>1</sup> GSHP WWHP for DHW are eligible for incentives through Category 5 – downstream domestic water heating

<sup>2</sup> Amounts are inclusive of distributor and contractor awards.

<sup>3</sup> National Grid will no longer be offering incentives for midstream HPWHs. Incentives will still be available through the retail channel.

# Upstate Utility Program Adjustments

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## HPWH

- > National Grid is discontinuing wholesale midstream HPWH incentives previously offered through distributors
- > National Grid will still offer midstream HPWH incentives through big box retail partners
- > Existing Upstate Downstream channel incentives will continue
  - Customer Submission: Customers may apply for a rebate after purchase through the self-install customer portal
  - Contractor Submission: Contractors may apply for a rebate on the customer's behalf by using the portal for NYS Clean Heat project submissions

## Space Heating

- > Contractors will submit a separate application per dwelling unit/electric account for 2-4 unit buildings.

# Complementary and Supporting Documents

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- > Con Edison and Upstate Utilities have territory-specific supplemental resources to aid contractors in meeting technical requirements and program compliance:
  - Quality Policies and Procedures
    - Outlines the standards for Inspections, Oversight, and the Disciplinary Process
  - Decommissioning and Site Assessment checklists
- > Con Edison has Photo Decommissioning Guide to help contractors improve quality of installations

# Con Edison Contractor Allocations

# Con Edison Contractor Allocations

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- > Contractors received Q1 2026 allocations on Tuesday, December 9, 2025
  - Direct Allocation: For established contractors
  - Allocation Funding Pool: For new and low-volume contractors
- > Contractors should only submit applications for incentives within their allocated incentive budget
- > Contractors are encouraged to reach out to their account manager to request additional funding for projects beyond their allocation prior to installation
- > Contractors who sell projects above their allocation may have those projects placed on a waitlist or access to the Online Intake Tool (OIT) disabled

# Clean Heat Training Opportunities

# Upcoming Clean Heat Trainings

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## Clean Heat Program Overview (Avangrid/National Grid focused)

- > ICF will host a free online training on **Tuesday, January 20<sup>th</sup> from 9-10:15 AM**
  - Training will include: Calculating ASHP incentives & capacity at design temp; & Required documents
- > You can register for the training at <https://attendee.gotowebinar.com/rt/2041556043348155998>.

## Clean Heat Online Intake Tool Overview (Avangrid/National Grid focused)

- > ICF will host a free online training on **Thursday, January 22<sup>nd</sup> from 9-10 AM**
  - Training will include: Submitting a rebate application and related submission details
- > You can register for the training at <https://attendee.gotowebinar.com/rt/5571086225044005209>.

## Con Edison Building Electrification Webinar - January 2026

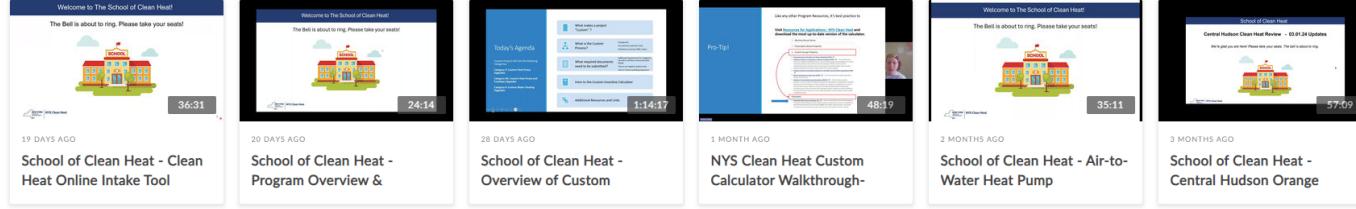
- > ICF & Con Edison will host a free online training on **Tuesday, January 27<sup>th</sup> from 9-10 AM**
  - The agenda will include general program updates, achievement/budget, & program manual changes
- > You can register for the training at <https://attendee.gotowebinar.com/register/8153601549465799001>.

# School of Clean Heat Webinar Recordings

**NYSCH Upstate Trainings**

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**Recently Added**



19 DAYS AGO School of Clean Heat - Clean Heat Online Intake Tool 36:31

20 DAYS AGO School of Clean Heat - Program Overview & 24:14

28 DAYS AGO School of Clean Heat - Overview of Custom 1:14:17

1 MONTH AGO NYS Clean Heat Custom Calculator Walkthrough- 48:19

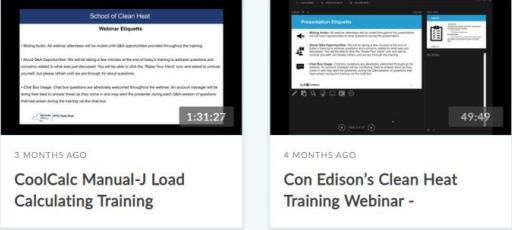
2 MONTHS AGO School of Clean Heat - Air-to-Water Heat Pump 35:11

3 MONTHS AGO School of Clean Heat - Central Hudson Orange 57:09

**Con Edison Clean Heat**

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**Featured Videos**



3 MONTHS AGO CoolCalc Manual-J Load Calculating Training 1:31:27

4 MONTHS AGO Con Edison's Clean Heat Training Webinar - 49:49

- > [School of Clean Heat Upstate Recordings](#)
- > [School of Clean Heat Con Edison Recordings](#)
- > **Access at any time to fit your busy schedule!**

# School of Clean Heat Shorts Channel

Clean Heat Shorts

Quick, targeted videos to help Clean Heat contractors address and prevent common application errors

Recently Added

- Customer Acknowledgement Form
- Missing AHRI/NEEP Certificates
- Manual J: Design Temps Not within 5 Degrees, Missing
- Relevant Action Reasons

- > Learn how to correct common application errors in minutes
- > Cover only the specific training topics you need
- > Access at any time to fit your busy schedule
- > Additional Clean Heat Shorts coming soon!

[Visit School of Clean Heat Shorts](#)

# Stakeholder Updates

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- > Topics encouraged to be coordinated via JMC through [nyscleanheat@ceadvisors.com](mailto:nyscleanheat@ceadvisors.com).

# Reminder: Meeting Cadence

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- > The JMC has PC&IP meetings scheduled in early June, September, December, and March/April.
  - Aligns with future program announcements and updates moving forward
  - Continuous feedback is still encouraged through program representatives and NYS Clean Heat email inboxes
- > Utilities will continue engagement and outreach with individuals and small groups to align on potential program adjustments and get additional feedback from the industry.

# Resources and Next Steps

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- > Next PC&IP meeting on **March 12, 2026** (9:00 AM-10 AM)
  - Please submit potential topics for the next Working Group by **March 1** via email to [NYSCleanHeat@ceadvisors.com](mailto:NYSCleanHeat@ceadvisors.com) or directly to your utility partner.
- > NYS Clean Heat Website - (<https://cleanheat.ny.gov/contractors/>)
- > Regulatory documents
  - Related to 2020-25 Portfolio ([18-M-0084](#))
  - Related 2026-30 Portfolio ([25-M-0248](#))

# Program Contact Information

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- > NYS Clean Heat Contacts
  - **Toby Hyde**, Con Edison: [HydeT@coned.com](mailto:HydeT@coned.com)
  - **Ray Cotto**, Central Hudson: [rcotto@cenhud.com](mailto:rcotto@cenhud.com)
  - **Ryan Bauer**, National Grid: [ryan.bauer@nationalgrid.com](mailto:ryan.bauer@nationalgrid.com)
  - **Sean Dooley**, NYSEG/RG&E: [sean\\_dooley@rge.com](mailto:sean_dooley@rge.com)
  - **Chris Trenard**, Orange & Rockland: [trenardc@oru.com](mailto:trenardc@oru.com)
  - **Caroline Hazard**, NYSERDA: [caroline.hazard@nyserda.ny.gov](mailto:caroline.hazard@nyserda.ny.gov)
  
- > General Mailbox
  - Regulatory and program inquiries: [nyscleanheat@ceadvisors.com](mailto:nyscleanheat@ceadvisors.com)
  - Application and project-specific inquiries: [nyscleanheat@icf.com](mailto:nyscleanheat@icf.com) and (844) 212-7823

# Thank you!

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