

Working Group Series for Participating Contractors and Industry Partners

Session #27 | December 18, 2025, 9:00am-10:00am

Summary Report

**Note: This document is intended to be a supplement to the slide deck presented during the webinar on December 18th and posted to the Resources for Applications webpage.*

Agenda

- Meeting Procedures
- Welcome
- Safety Message
- Joint Management Committee (JMC) Updates and Discussion
 - NYS Clean Heat 2026-2030 Program Manual
 - Con Edison Contractor Allocations
 - Upcoming Training Opportunities
- Stakeholder Presentation(s)
 - No submissions provided this quarter
- Clean Heat Resources and Next Steps

Program Representatives

- JMC Co-Chairs: Toby Hyde (Con Edison), Caroline Hazard (NYSERDA)
- JMC Members: Ray Cotto (Central Hudson), Pablo Colon (Con Ed), Ryan Bauer (National Grid), Joshua Sentiff (NYSEG/RG&E), Sean Dooley (NYSEG/RG&E), Chris Trenard (Orange & Rockland)
- Implementation Team (ICF): Kenn Latal, Tim Walsh, Matt Siano
- Working Group Support Team (Concentric Energy Advisors): Ben Davis, Clara-Ann Joyce, Sam Farrell

Introduction

- The intent of this Working Group Series is to create a forum for working meetings among participating contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators.
- The JMC wants to promote dialogue and discussion with a focus on transparency and communication. The intent is to drive toward solution development.
 - The emphasis here is on open communication within the industry. The JMC wants this to be a two-way process in terms of flagging and communicating issues.

JMC Updates – Key Takeaways

The following section provides a summary of key points from the content presented by the JMC.

- **NYS Clean Heat 2026-2030 Program Manual**
 - The Program Administrators released a new Program Manual for 2026-2030 on December 12, 2025. It will become effective on January 1, 2026.

- The document is filed on the NYS DPS DMM website:
<https://documents.dps.ny.gov/public/MatterManagement/CaseMaster.aspx?MatterSeq=85962>
- All applications submitted on or by December 31, 2025 are eligible for 2025 incentive rates and structures
 - Applications for ASHP and AWHP in residential new construction are due by December 31, 2025 also. These application types will not be accepted starting on January 1, 2026.
- This new phase of NYS Clean Heat will only encompass existing construction in 1-4 family residential buildings. Other types of projects will be served by individual utility programs.
- In 2026, the Upstate Utilities will be moving to a flat-rate incentive structure, similar to what Con Edison has been using since 2023
 - Specific incentive amounts are included in the presentation slides and in the Program Manual
 - Beginning March 1, 2026, buildings will be eligible for a Weatherized Tier bonus incentive. Eligibility and bonus incentive details will be included in the March 1, 2026 Program Manual update.
- Please see the presentation slides for additional program adjustments and a list of complementary and supporting documents.
- **Con Edison Contractor Allocations**
 - Participating Contractors serving Con Edison territory received their Q1 2026 allocations on December 9, 2025. Contractors should only submit applications for incentives within their allocated incentive budget.
 - Please see the presentation slides for additional detail.
- **NYS Clean Heat Training Opportunities**
 - There are several upcoming School of Clean Heat Trainings in January. Please see the presentation slides for dates and registration links.
 - School of Clean Heat Webinar recordings and Shorts are accessible anytime at the links provided in the presentation slides.

Q&A

Questions were asked and responses given both verbally and through the written Q&A function.

Question: Will incentives for GSHPs with full DHW still be offered?

Response: GSHPs with DHW will now be available through Category 5 – Downstream Domestic Water Heating, along with HPWHs, instead of through their own dedicated category. Desuperheaters will be eligible for incentives through Category 5b.

Question: It was stated that the deadline for projects under the current program is December 31, 2025. For a project that is completed on December 26, for example, will the contractor have 30 days from December 26 to submit the application, or does it have to be submitted by December 31?

Response: Project applications submitted on or before December 31 will be subject to the current incentive structure. Projects submitted on or after January 1, 2026 will be incentivized based on the new

incentives listed in the December 12 Program Manual. The deadline for contractors to submit applications after the system is installed will remain (30 days for Con Edison, 60 days for the Upstate Utilities).

Question: For a project that is underway in 2025 but does not have all work completed, can the contractor apply before December 31 and still get the 2025 incentive levels?

Response: The heat pump would have to be installed before the application can be submitted. So, effectively, the project would have to be completed before December 31.

Question: There seems to be a new incentive category for partial load projects, but full load is still required?

Response: A new category has been added for Partial to Full load projects (Category 4). Each utility will be offering a flat-rate incentive for previously-installed partial load projects to be completed to full load.

Question: One of the designations of incentives is for single-family units less than 1,000 sq. ft. Does this mean 1,000 sq. ft. of the conditioned space?

Response: Conditioned space is defined as *"An area, room or space that is enclosed within the building thermal envelope and that is directly or indirectly heated or cooled. Spaces are indirectly heated or cooled where they communicate through openings with conditioned spaces, where they are separated from conditioned spaces by uninsulated walls, floors or ceilings, or where they contain uninsulated ducts, piping or other sources of heating or cooling."* In summary, this means space that is within the building thermal envelope with intentional heating/cooling.

Question: Does the threshold of 1,000 sq. ft. refer to the whole house and all floors, or just the footprint of the house?

Response: This requirement refers to the whole house. If there is more than one floor, the combined square footage must be below 1,000 sq. ft. to be eligible for that tier.

Question: There is a new clarification that a single unit in a multifamily building with 5 or more units would be eligible under residential incentives. Is this correct?

Response: A project serving 1-4 dwelling units in a multifamily building with split unit ownership is eligible for NYS Clean Heat incentives. Please see the Program Manual for more specific language and eligibility requirements.

Question: When incentives first shifted from NYSERDA to the utilities, stakeholders asked for more support for small shops selling HPWHs, not just big box stores. Is there any update on this?

Response: Any qualifying HPWH can be submitted for incentives by the customer or contractor. There have been some technical issues with point of sale systems for smaller shops to process the incentives. The Joint Management Committee continues to look into this.

Question: When do these new incentives take effect?

Response: The new incentive amounts and structure take effect for applications submitted on or after January 1, 2026.

Question: When can contractors expect the contractor portal (the “OIT”) to be updated with the new 2026 information?

Response: The portal is slated to be updated on January 1. When contractors log in on January 1 or later, the building types that are no longer eligible will not show up. The rest of the application process will remain the same, with slight differences.

Question: The presentation slides noted that GSHP and HPWH installations will be eligible for new construction incentives where not otherwise mandated by law. Can you provide clarification on this legal requirement?

Response: NYC Local Law 154, which mandates that new construction be electrified, phases in requirements between 2024 and 2027 depending on building size and usage. The Statewide All-Electric Building Act, which is currently paused pending the resolution of a lawsuit, follows a similar structure. Thus, the NYS Clean Heat program now limits incentives for new construction projects to those that do not have a legal obligation to electrify. For now, projects that install GSHP or HPWH systems in new construction projects are eligible for NYS Clean Heat incentives. Other types of equipment, notably ASHP, are no longer eligible for incentives in new construction projects.

Question: Where can contractors find more information about incentives for non-residential properties?

Response: Contractors and stakeholders are encouraged to reach out to the Program Administrator in the relevant service territory for more information about utility-specific programs.

Question: For projects that occur between January 1 and the release of the Weatherized Tier incentive on March 1, can the Program Administrators consider retroactive incentives for projects that meet the eligibility requirements of the Weatherized Tier before it is officially released? Otherwise, customers might wait to submit projects.

Response: The Joint Management Committee can take this idea back for consideration as they continue to finalize the specifics of the Weatherized Tier.

Question: What are the National Grid HPWH incentives for 2026?

Response: Customers will still be able to apply for a preapproved coupon, to use the self-install portal, or to work through a contractor. Customers will no longer be able to participate by purchasing a HPWH at a distributor. Participating Contractors will still be able to submit applications through the existing portal that is used for all projects. The distributor portal will not be active for National Grid in 2026.

Question: Are incentives available for dual fuel heat pumps that meet full load under Category 2 or 2a?

Response: Dual fuel heat pumps are not eligible for NYS Clean Heat incentives.

Question: Can you give more context around the Weatherized Tier incentives? If the rim joist or whole house air sealing is completed, would that qualify for an incentive?

Response: Additional context will be included in the next iteration of the Program Manual prior to March 1, 2026.

Question: Will r410a units be eligible for incentives?

Response: Units that are NEEP-listed and that follow Federal standards for refrigerant use are eligible for incentives.

Question: Will any of the application forms change for 2026, or are there any new forms that will be required?

Response: The customer acknowledgement form will be updated for 2026 projects. There are no additional forms required at this time.

Question: When will incentive rates be released for non-residential projects?

Response: Incentive rates for non-residential and market-rate multifamily projects will be released by each individual utility. Dates of release may vary between utilities. Contact your Program Administrator for more information.

Question: What would be the best way to start conversation about including open-loop geothermal back into the program?

Response: Contractors can reach out to their utility Program Administrator or to the general inbox at nyscleanheat@ceadvisors.com with any questions about the broader program.

Question: Will detached buildings, such as a studio, without a separate meter still qualify for the program?

Response: The Program Manual defines a dwelling unit in the context of the NYS Clean Heat Program. Incentive eligibility is tied to the primary account and its dwelling unit type. There would be no separate incentives available for a space like a studio unless it is separately metered and a legal dwelling unit.

Question: Are there any changes to the ASHP decommissioning incentives in Con Edison territory?

Response: There are no changes to the ASHP decommissioning incentives in Con Edison territory.

Resources and Next Steps

- The next PC&IP meeting is scheduled for Thursday, March 12th (9:00-10:00am)
 - All program-related inquiries can be submitted to nyscleanheat@ceadvisors.com
 - All project-specific inquiries can be submitted to nyscleanheat@icf.com or (844) 212-7823
- Links to additional program resources are included in the presentation slides

The JMC thanks all attendees for their participation and engagement.