

Working Group Series for Participating Contractors and Industry Partners

Session #25 | June 26, 2025, 9:00am-10:00am

Summary Report

**Note: This document is intended to be a supplement to the slide deck presented during the webinar on June 26th and posted to the Contractor Resources webpage.*

Agenda

- Meeting procedures
- Welcome
- Safety Message
- Joint Management Committee (JMC) updates and discussion
 - NYS DPS EE/BE Order Updates
 - Con Edison Program Manual Updates
 - Upcoming Training Opportunities
- Stakeholder Presentation(s)
 - No submissions provided this quarter
- Resources, support, and next steps

Program Representatives

- JMC Co-Chairs: Toby Hyde (Con Edison), Tammy McKay (NYSERDA), Karen Kao (NYSERDA)
- JMC Members: Aisha Kutter (Central Hudson), Pablo Colon (Con Ed), Sam Howe (National Grid), Daniel Tukey (National Grid), Joshua Sentiff (NYSEG/RG&E), Sean Dooley (NYSEG/RG&E), Chris Trenard (Orange & Rockland)
- Implementation Team (ICF): Kenn Latal, Tim Walsh, Matt Siano
- Working Group Support Team (Concentric Energy Advisors): Ben Davis, Clara-Ann Joyce, Will Roberts

Introduction

- The intent of this Working Group Series is to create a forum for working meetings between participating contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators.
- The JMC wants to promote dialogue and discussion with a focus on transparency and communication. The intent is to drive toward solution development.
 - The emphasis here is on open communication within the industry. The JMC wants this to be a two-way process in terms of flagging and communicating issues.

JMC Updates – Key Takeaways

The following section provides a summary of key points from the content presented by the JMC.

- **NYS DPS EE/BE Order Updates**

- On May 15, the NYS Public Service Commission (PSC) issued orders authorizing \$5.36 billion statewide for the utility Energy Efficiency and Building Electrification (EE/BE) program for 2026-2030
 - Non-LMI Order:
<https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId=%7bC05AD596-0000-CD3D-BE14-8B9DB94D216D%7d>
 - LMI Order:
<https://documents.dps.ny.gov/public/Common/ViewDoc.aspx?DocRefId=%7b6028D596-0000-C779-9330-A94E546322DA%7d>
- The EE/BE Orders secure building electrification funding through 2030 and change the branding of building electrification:
 - “Clean Heat” will refer only to the residential (1-4 family homes) BE program
 - Non-residential customer segments will be moved into the Core Programs of the respective utilities
- Program specifics for the 2026-2030 period are still being developed. There will be more stakeholder outreach and engagement to come.
- The EE/BE Orders have defined program administration roles for the 2026-2030 period:
 - The utilities will be the primary program administrators for market-rate programs
 - NYSERDA will administer most LMI programs and additional services as listed in the presentation slides
 - The utilities and NYSERDA will jointly administer the downstate LMI multifamily programs
- The presentation slides contain a timeline of EE/BE 2025 filings. For a complete list of dates and additional materials from technical conferences and other engagements that have already passed, please see Cases 25-M-0248 and 25-M-0249 in NYS DPS’s DMM filing system.
- The EE/BE Orders included new definitions for full, partial, phased, and hybrid electrification for 2026-2030. Please see the presentation slides for more details on which types of electrification will be eligible under the Clean Heat program.
 - Complete definitions can be found on pages 84-85 of the Non-LMI EE/BE Order
- **Con Edison Program Manual Updates**
 - Con Edison released an updated version of their Program Manual on June 2. All changes are included in a Summary of Changes table within the Program Manual itself.
 - Limited Time Offers (LTOs) for Residential GSHP, Multifamily, Commercial, and Industrial projects ended on May 31, 2025, and the LTO for Small Biz ASHP projects ends on June 30, 2025
 - Residential GSHP projects with applications received in 2025 can be installed by November 30, 2026
 - Small Biz applications, following the expedited process for prescriptive Category 2d projects, must be submitted within 30 days of installation
 - The Packaged Window Heat Pump (PWHP) Demonstration Program section was revised to highlight NYSERDA and Con Edison's joint efforts in incentivizing PWHP. NYSERDA will provide pilot details soon.

- **Clean Heat Training Opportunities**

- There are several upcoming School of Clean Heat Trainings in July and September. Please see the presentation slides for dates and registration links.
- School of Clean Heat Webinar recordings and Shorts are accessible anytime at the links provided in the presentation slides.

Q&A

Questions were asked and responses given both verbally and through the written Q&A function.

Question: As the utilities continue their discussions, will there be other opportunities for stakeholder input regarding ground-source/geothermal within the context of EE/BE?

Response: The utilities encourage stakeholders to reach out directly to the utility program administrators with any questions and input. Non-Residential Implementation Plans are due to be filed by the utilities on July 14, so the utilities encourage any questions to be sent along in the meantime.

Question: There are concerns that NYSERDA program materials construe GSHPs as more expensive in comparison to ASHPs (example: <https://cleanheat.ny.gov/heat-pumps-cold-climates-need-to-know/>), when customers should be encouraged to explore both options on their own. How can this concern be addressed in current program conversations?

Response: The utilities will be increasing marketing efforts as the new program phase rolls out and will have this concern top of mind. Please note also that interested stakeholders can join a new Residential Market Advisory Group (RMAG) between NY GEO and NYSERDA by emailing max.ciovacco@nyserda.ny.gov.

Question: Will NYSEG's incentive offerings reach similar levels to those of National Grid?

Response: NYSEG is currently reshaping incentives for next year under the new budget amounts authorized in the recent Non-LMI EE/BE Order.

Question: Does the NYS Clean Heat Program plan to increase incentives and expand the program in the future or maintain the current approach?

Response: The plan for NYS Clean Heat in 2026-2030 is to grow based on authorized budgets and targets for 1-4 family homes. The Order requires differing tiers of incentives by weatherization status by March of 2026. The Program Administrators may also include distinct incentives for customers residing in disadvantaged communities (DACs). The JMC is currently working through program details that will be filed in the NYS Clean Heat Implementation Plan on September 1st, 2025.

Resources, Support, and Next Steps

- The next PC&IP meeting is scheduled for Thursday, September 11th (9:00-10:00am)
 - All program-related inquiries can be submitted to nyscleanheat@ceadvisors.com
 - All project-specific inquiries can be submitted to nyscleanheat@icf.com or (844) 212-7823
- For project inquiries, the first step should be to contact your account manager at ICF. If the account manager does not respond within three days, please contact nyscleanheat@icf.com or

reach out to the utility's Program Manager. Contact information is listed in the presentation slides.

- Links to additional program resources are included in the presentation slides

The JMC thanks all attendees for their participation and engagement.