

Working Group Series for Participating Contractors and Industry Partners

Session #24 | April 10, 2024, 9:00am-10:00am

Summary Report

**Note: This document is intended to be a supplement to the slide deck presented during the webinar on April 10th and posted to the Contractor Resources webpage.*

Agenda

- Meeting procedures
- Welcome
- Safety Message
- Joint Management Committee (JMC) updates and discussion
 - Clean Heat Connect QA/QC Training
 - NYSERDA MREP Contractor Network
 - Program Filing Updates from April 1, 2025
 - Custom Calculator Tool Updates
 - Upcoming Training Opportunities
- Stakeholder Presentation(s)
 - No submissions provided this quarter
- Resources, support, and next steps

Program Representatives

- JMC Co-Chairs: Ray Cotto (Central Hudson), Will Xia (NYSERDA), Tammy McKay (NYSERDA), Karen Kao (NYSERDA)
- JMC Members: Sam Howe (National Grid), Chris Trenard (Orange & Rockland), Joshua Sentiff (NYSEG/RG&E), Sean Dooley (NYSEG/RG&E), Toby Hyde (Con Ed), Pablo Colon (Con Ed)
- Implementation Team (ICF): Kenn Latal, Tim Walsh, Matt Siano
- Working Group Support Team (Concentric Energy Advisors): Ben Davis, Clara-Ann Joyce, Will Roberts

Introduction

- The intent of this Working Group Series is to create a forum for working meetings between participating contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators.
- The JMC wants to promote dialogue and discussion with a focus on transparency and communication. The intent is to drive toward solution development.
 - The emphasis here is on open communication within the industry. The JMC wants this to be a two-way process in terms of flagging and communicating issues.

JMC Updates – Key Takeaways

The following section provides a summary of key points from the content presented by the JMC.

- Clean Heat Connect QA/QC Course and Other Training Materials
 - Clean Heat Connect is a network of heat pump manufacturers and distributors across New York State. The goal of the network is to provide technical and educational resources to contractors.
 - The following four new resources are available for contractors:
 - NYS Clean Heat Quality Assurance (QA) Check – Online Training Course: This course is designed to provide information and resources on ASHPs. Users may select topics to focus on and explore the different videos, readings, and surveys included in the course’s 12 modules.
 - Short Video Series – Heat Pump Installation Training: These 2- to 5-minute videos offer refreshers of key steps in ccASHP installations.
<https://cleanheatconnect.ny.gov/installation/#installation-refreshers-guide>
 - Video Tutorial – NEEP Heat Pump Sizing & Design Visualization Tool: This 15-minute video reviews the Sizing & Design Visualization Tool in depth.
<https://youtu.be/bxc9r6bJClo>
 - Improving Installations by Weatherizing First – ccASHPs: These reading materials discuss the benefits of incorporating envelope improvements into the work scope before the installation of a heat pump. A case study scenario shows the benefits of three different weatherization packages.
<https://cleanheatconnect.ny.gov/installer-reference-materials/#cold-climate-air-source-heat-pumps-improving-installations-by-weatherizing-first>
 - Clean Heat Connect website: <https://cleanheatconnect.ny.gov/>
 - Contact: Michael.Courtney@nyserda.ny.gov
- NYSERDA Multifamily Residential Energy Pathways (MREP) Contractor Network
 - The NYSERDA MREP Contractor Network, which launched in November 2024, is an established network of highly qualified firms/contractors who work directly with developers, building owners, and their representatives to plan and implement energy efficiency and beneficial electrification projects for Multifamily programs.
 - Being in the Network provides numerous benefits to contractors, including access to NYSERDA incentives, opportunities to network and build skills, and pathways to grow your customer base. Please see the presentation slides for additional benefits.
 - The MREP Contractor Network includes two service categories: Energy Assessor and Installer. The requirements for the Heat Pump subcategories of Installers are intended to align with the requirements of the NYS Clean Heat program.
 - Please see the presentation slides for details on both standard and shortened application requirements.
 - For completed projects or active membership in partner networks, contractors must submit proof of eligibility. This can be an email or letter of a completed project or membership to a partner network from the last three years. A template is also available to assist in developing a Management Plan.

- Please visit <https://www.nyserda.ny.gov/multifamilycontractornetwork> for application resources. A user guide is available to walk through the application process.
- Contact: mrepnetwork@nyserda.ny.gov
- Program Filing Updates from April 1, 2025
 - Program Manual changes for both Con Edison and the non-Con Edison utilities were released on April 1st and are included in more detail in the presentation slides.
 - An updated Implementation Plan and the 2024 Annual Report were also filed on April 1. These can be found in the NYS DMM system in Case No. 18-M-0084 and on the NYS Clean Heat website.
- Custom Calculator Tool Updates
 - Category 4: Version 4, effective April 15, 2025
 - The Equipment Schedule tab has been reworked, including the breakout of input “blocks” for five different types of heat pumps to improve eligibility verification and user experience.
 - Details on updates to incentives and other improvements (building data, ERVs) are listed on the presentation slides.
 - Category 6: Version 3.3, effective April 15, 2025
 - An alternative method to calculate hot water usage in Multifamily projects was added. This is based on EIA data from HUD.
 - Incentive rates for Con Edison projects were expanded to vary by program (small/medium business, C&I, multifamily) and a feature added to automatically check for LTO eligibility.
- There are several upcoming School of Clean Heat Trainings in April and May. Please see the presentation slides for dates and registration links.
- School of Clean Heat Webinar recordings and Shorts are accessible anytime at the links provided in the presentation slides.

Q&A

Questions were asked and responses given both verbally and through the written Q&A function.

Question: Will data from the MREP Contractor Network application be anonymized and publicized?

Response: Data captured from the application for the MREP Contractor Network will generally not be shared publicly. On the publicly facing Find a Contractor page, the Network plans to include information regarding what services the company offers, the building types that they work on, and the company's contact information. Other information from the application will be stored for internal use and will not be publicly available.

Question: Is the new AWHP rebate from National Grid for \$1,600 per ton, or per unit installed?

Response: The AWHP rebate is based on per installed capacity. More specifically, the rebate is based on the heating capacity at an ambient air temperature of 5F and a leaving water temperature of 110F, as found on the NYS Clean Heat AWHP Eligibility and Qualified Products List:

<https://cleanheat.ny.gov/assets/pdf/NYS%20Clean%20Heat%20AWHP%20QPL%20-%20Mar-3-2025.pdf>

Question: Please clarify how Con Edison's per-apartment residential GSHP incentives work. For a GSHP serving the full building, would this increase the incentive rate for a 3-4 family building?

Response Con Edison offers residential GSHP per apartment rates, up to 4 units, of \$12,500 for projects outside of a disadvantaged community (DAC) and \$17,500 within a DAC. For a limited time, Con Edison is offering increased incentives per apartment: \$15,000 outside of a DAC and \$20,000 within a DAC. Residential GSHP projects outside of a DAC under the current LTO are eligible for incentives of \$45,000 for projects with 3 apartments and \$60,000 for projects with 4 apartments. Residential GSHP projects located within a DAC under the current LTO are eligible for incentives of \$60,000 for projects with 3 apartments and \$80,000 for projects with 4 apartments. Please direct Con Edison GSHP questions to Geothermal@coned.com

Question: If a project is not located within a DAC, can incentives designated for DACs still be applied to the project if the individuals are living in disadvantaged situations? What is the incentive support for residential GSHP two-family units?

Response Incentives for projects within DACs are not applicable to projects outside of DACs. For Con Edison residential GSHP projects with two-family units not located in a DAC, the incentive rate is \$30,000 during the LTO and \$25,000 after the LTO expires.

Resources, Support, and Next Steps

- The next PC&IP meeting is scheduled for Thursday, June 12th (9:00-10:00am)
 - All program-related inquiries can be submitted to nyscleanheat@ceadvisors.com
 - All project-specific inquiries can be submitted to nyscleanheat@icf.com or (844) 212-7823
- For project inquiries, the first step should be to contact your account manager at ICF. If the account manager does not respond within three days, please contact nyscleanheat@icf.com or reach out to the utility's Program Manager. Contact information is listed in the presentation slides.
- Links to additional program resources are included in the presentation slides

The JMC thanks all attendees for their participation and engagement.