

Working Group Series for Participating Contractors and Industry Partners

Session #23 | December 12, 2024, 9:00am-10:00am

Summary Report

**Note: This document is intended to be a supplement to the slide deck presented during the webinar on December 12th and posted to the Contractor Resources webpage.*

Agenda

- Meeting procedures
- Welcome
- Safety Message
- Joint Management Committee (JMC) updates and discussion
 - NYSERDA Workforce Development Updates
 - Program Announcements
 - EPA 608 Requirements and Program Manual Correction
 - Program Announcements for March 1, 2025
 - Con Edison Program Announcements
 - Upcoming Training Opportunities
- Stakeholder Presentation(s)
 - No submissions provided this quarter
- Resources, support, and next steps

Program Representatives

- JMC Co-Chairs: Ray Cotto (Central Hudson), Will Xia (NYSERDA), Tammy McKay (NYSERDA)
- JMC Members: Sam Howe (National Grid), Chris Trenard (Orange & Rockland), Joshua Sentiff (NYSEG/RG&E), Sean Dooley (NYSEG/RG&E), Toby Hyde (Con Ed)
- Implementation Team (ICF): Kenn Latal, Tim Walsh, Matt Siano
- Working Group Support Team (Concentric Energy Advisors): Ben Davis, Clara-Ann Joyce, Will Roberts

Introduction

- The intent of this Working Group Series is to create a forum for working meetings between participating contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators.
- The JMC wants to promote dialogue and discussion with a focus on transparency and communication. The intent is to drive toward solution development.
 - The emphasis here is on open communication within the industry. The JMC wants this to be a two-way process in terms of flagging and communicating issues.

JMC Updates – Key Takeaways

The following section provides a summary of key points from the content presented by the JMC.

- NYSERDA Workforce Development Updates:
 - NYSERDA’s Workforce Development team offers two open enrollment Hiring Support Programs, which have supported over 2,000 workers
 - The On-the-Job Training Program (PON 3982) offers 50-75% wage reimbursement for new hires over 4-6 months
 - The Clean Energy Internship Program (PON 4000) covers up to 90% of an intern’s wages for full-time or part-time internships up to 480 hours
 - Please see the presentation slides for links to these program webpages
 - A new heat pump training series is launching, presented by the Urban Green Council. This training will be focused on general education for property managers, building owners, and others on how to start planning a heat pump project within a building.
 - The training will be available online and in-person at the Syracuse Center of Excellence
 - <https://www.urbangreencouncil.org/events/>
 - A hands-on heat pump technician training will be posting new sessions in 2025. The sessions will be held at the ITEC Training and Education Center in Rochester. This training will allow participants to get up to speed on best practices and technical work on cold-climate heat pumps.
 - Heat pump courses will be added to the ITEC Calendar soon
 - <https://itctraining.com/courses/>
 - An additional training program, currently under development, will offer a deep dive on sizing and advanced load calculations. Information will be provided by the Workforce Development team in 2025.
 - Contact information for the NYSERDA Workforce Development team:
 - wfinfo@nyserda.ny.gov or laura.giannini@nyserda.ny.gov
- Program Announcements:
 - The Program no longer requires submission of an EPA 608 Certificate in order to enroll as a Participating Contractor
 - Participating Contractors must follow applicable electrical code and other requirements relevant to the scope of work. EPA Section 608 Technician Certification is required for applicable projects in compliance with federal law.
 - A corrected Program Manual with additional detail will be filed the week of December 16, 2024
 - December Program Announcements:
 - Effective March 1, 2025, projects in Category 4a Custom Heat Pump + Envelope will be required to provide documentation showing that the proposed envelope meets code (envelope COMcheck or equivalent)
 - Eligibility for single-package vertical heat pumps (SPVHPs) will be made consistent throughout the Program Manual to follow criteria currently listed in Table 1
 - Con Edison Program Announcements:

- Effective December 4, 2024, Con Edison is offering a 2025 Commercial Limited Time Offer (“2025 Commercial LTO”) with increased incentives for custom air source heat pump projects for space and water heating in the Small Biz and C&I sectors.
 - LTO incentive rates and specific deadline dates required for eligibility are detailed in the presentation slides
 - Program documentation and calculator tools will be updated by December 20
 - Additional Clean Heat training opportunities will be announced after the holidays. School of Clean Heat Webinar recordings (for both Upstate and Con Edison) and Shorts are accessible anytime at the links provided in the presentation slides.

Q&A

Questions were asked and responses given both verbally and through the written Q&A function.

Question: Are there fees to participate in the NYSERDA Workforce Development trainings?

Response: Registration fees vary based on the training. Registration may also be fully covered or subsidized by NYSERDA.

Question: Will the ITEC technician training be offered downstate as well as upstate?

Response: The ITEC technician training mentioned in the presentation is only available at the ITEC Training and Education Center in Rochester. There are other trainings offered through various training providers that are located elsewhere. The calendar page of the Clean Heat Connect website is a good resource for finding available trainings across the state: <https://cleanheatconnect.ny.gov/calendar/>.

Question: Do single package vertical heat pumps, described in the December Program Announcements, include units like those offered by Ephoca?

Response: Yes, Ephoca single package vertical heat pumps are currently on the NEEP ccASHP list, including 3-Ice-Air and 4-Ephoca units in that category.

Question: Can you comment on progress of the multifamily 5+ unit projects since rollout occurred in September?

Response: Generally, feedback has been positive and the rollout has been successful. Annual project volumes will be provided in the 2024 Annual Report, to be filed on April 1, 2025.

Question: With the change in federal administration happening in 2025, do you anticipate changes to available rebate incentives?

Response: The NYS Clean Heat Program and NYSERDA CEF-funded programs are funded by NYS customers and entities, and as such the budget is not affected by changes in federal administration. Inflation Reduction Act funding administered by NYSERDA is authorized at the federal level.

Resources, Support, and Next Steps

- The next PC&IP meeting is scheduled for Thursday, March 13th (9:00-10:00am)
 - All program-related inquiries can be submitted to nyscleanheat@ceadvisors.com
 - All project-specific inquiries can be submitted to nyscleanheat@icf.com or (844) 212-7823
- For project inquiries, the first step should be to contact your account manager at ICF. If the account manager does not respond within three days, please contact nyscleanheat@icf.com or reach out to the utility's Program Manager. Contact information is listed in the presentation slides.
- Links to additional program resources are included in the presentation slides

The JMC thanks all attendees for their participation and engagement.