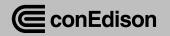
Con Edison Clean Heat April Webinar

April 15, 2025

1



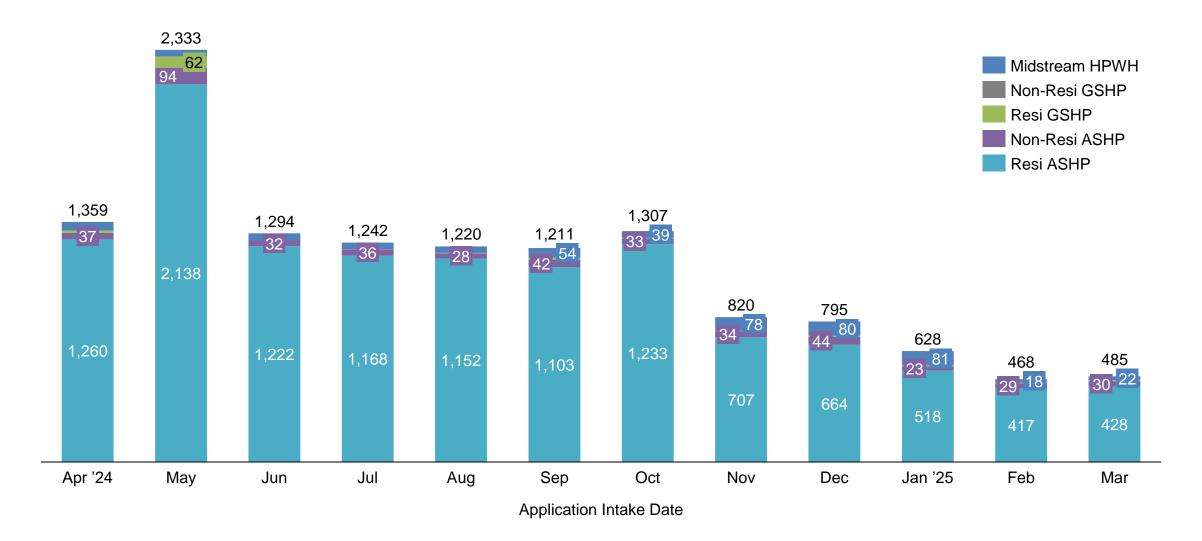
- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



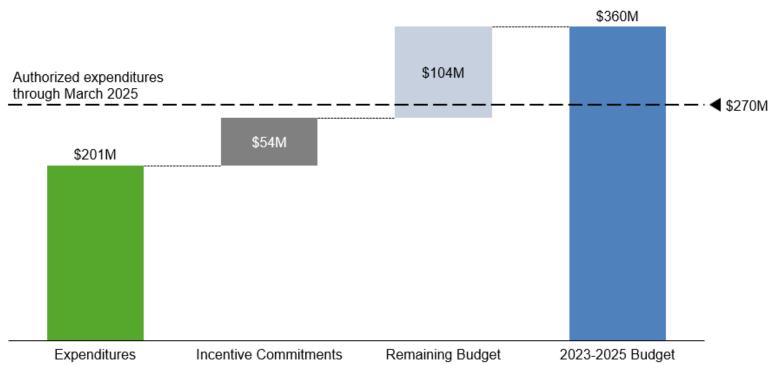
Application Intake – Projects





Con Edison Clean Heat Program Budget Status

Con Edison has authorization for a three-year budget of \$360M with expenditures for completed projects limited to \$10M each month for the Clean Heat Program



2023-2025 Con Edison Clean Heat Budget Summary As of April 1, 2025

Expenditures: Program spend for completed projects

Incentive Commitments: Funds reserved for projects with submitted applications and/or issued Preliminary Incentive Offer Letters **Remaining Budget:** Remaining authorized program funding through 2025 for incentives and program implementation



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Program Manual Changes

- Con Edison Clean Heat Program Manual Version 8 was released on April 1, 2025, and is available <u>NYS Clean Heat</u> <u>webpage</u>.
- Key Con Edison Clean Heat Program Version 8 changes:
 - Eligibility for Con Edison's previously-announced 2025
 Commercial Limited Time Offer ("2025 Commercial LTO")
 has been extended to applications received by May 31, 2025.
 - Added per-apartment rates for residential GSHP projects.
 - Added expedited application process for Small Business & Nonprofit (Small Biz) projects.
 - Service Adequacy requirement in non-residential sectors has been defined further.
 - A contractor disciplinary process for non-residential sectors has been added

Resources for Applications

NYSERDA and the NYS Electric Utilities have compiled a wide variety of resources to assist the NYS Clean Heat Participating Contractor Network. The clean heating and cooling solutions offered through NYS Clean Heat will help residents, small businesses, and commercial and multifamily building owners reduce their energy usage and cost.

PROGRAM MANUAL: CHG&E, NGRID, NYSEG, O&R, AND RG&E (PDF)

PROGRAM MANUAL: CON EDISON (PDF)



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Active Limited Time Offers (LTO)

- Con Edison has active LTOs in the following customer programs
 - Residential Ground Source Heat Pump (GSHP)
 - Multifamily Air Source Heat Pump (ASHP)
 - Commercial and Industrial ASHP
 - Small Business and Non-profit (Small Biz) ASHP
- The following calculator tools will be updated and become effective on April 15,
 - Statewide Clean Heat Program (CHP) Custom Calculator
 - Domestic Hot Water Calculator



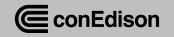
Residential 2025 LTO for GSHP Projects

To be eligible for Residential 2025 LTO, GSHP projects must meet the following deadlines:

- Pre-approval requests must be submitted by May 31, 2025
- Installed with final applications submitted by November 30, 2025

Residential Ground Source Heat Pump Rates				
	Non-DAC		DAC	
	Single Family Home	Apartment	Single Family Home	Apartment
Base Incentive Rates	\$25,000	\$12,500	\$35,000	\$17,500
2025 LTO Incentive Rates	\$30,000	\$15,000	\$40,000	\$20,000

If you have any questions on the Residential GSHP 2025 LTO, please reach out to: Geothermal@coned.com



Multifamily 2025 LTO for ASHP Projects

To be eligible for Multifamily 2025 LTO ASHP Projects must meet the following deadlines:

- Applications must be submitted by May 31, 2025
- Passed final inspection by September 1, 2025
- Installed with final applications submitted by November 30, 2025
- Pass post inspection by December 1, 2025

Multifamily Prescriptive Category 2c Air Source Heat Pump Rates		
	Category 2c Full Load ASHP Heating with Decommissioning	
Base Incentive Rates	\$5,000	
2025 LTO Incentive Rates	\$7,000	

If you have any questions on the Multifamily 2025 LTO ASHP Projects, please reach out to: Multifamily@coned.com



Small Biz 2025 LTO for Custom ASHP Projects

To be eligible for 2025 Commercial LTO, custom Small Biz projects must meet the following deadlines:

- Submit applications by May 31, 2025
- Installed with final completion documents submitted by September 19, 2025
- Pass post-inspection by October 31, 2025

Small Biz projects submitted during the 2025 Commercial LTO have a project cost cap of \$400,000.

Small Biz Custom Air Source Heat Pump Rates (\$/MMBtu)				
	Category 4 Custom Space Heating	Category 4a Custom Space Heating + Envelope	Category 6 Custom Hot Water Heating	
Base Incentive Rates	\$150	\$150	\$200	
2025 Commercial LTO Incentive Rates	\$195	\$195	\$275	

If you have any questions on the 2025 Commercial LTO, please reach out to: smallbiz@coned.com.



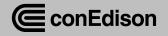
C&I 2025 LTO for ASHP Projects

To be eligible for 2025 Commercial LTO, C&I projects must meet the following deadlines:

- Submit applications by May 31, 2025
- Installed with final completion documents submitted by October 15, 2025
- Pass post-inspection by November 15, 2025

C&I Custom Air Source Heat Pump Rates (\$/MMBtu)					
	Category 4 Custom Space Heating	Category 4a Custom Space Heating + Envelope		Category 6 Custom Hot Water Heating	Category 10 Custom Partial Load Space
		Tier 1	Tier 2		Heating
Base Incentive Rates	\$120	\$120	\$150	\$200	\$70
2025 Commercial LTO Incentive Rates	\$195	\$195	\$225	\$275	\$145

If you have any questions on the 2025 Commercial LTO, please reach out to cleanheatcommercial@coned.com



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Non-Residential Decommissioning Checklist

- The Con Edison Non-Residential Decommissioning Checklist has been revised and will become effective for projects requiring decommissioning completed on or after May 1, 2025.
- Projects with installations completed before May 1, 2025, are permitted to submit the current Non-Residential Decommissioning Checklist version April 24, 2024.
- Summary of Non-Residential Decommissioning Checklist changes:
 - Four distinct decommissioning checklists
 - Uncapped fuel lines, exposed wiring, and improperly sealed flue vents are now designated as Immediate Safety Concerns, requiring immediate contractor remediation.
 - Domestic hot water (DHW) projects are exempt from decommissioning requirements; however, when decommissioning a DHW system adherence to the applicable checklist requirements is required
 - Contractors must ensure working carbon monoxide (CO) detectors are present

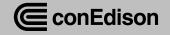


- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Filing a Case on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Filing a Case on Project Center

- All non-residential Clean Heat projects are required to submit MCID numbers to determine service adequacy
- To obtain an MCID number, contractors need to file a case on Project Center
 - Project Center can be used across all devices and browsers
- How to file a case on Project Center:
 - <u>Register</u> at www.coned.com/es
 - Emails must be registered in Project Center to create or view cases
 - Case contacts will receive an *email* with the MCID number
- Only **primary customer** or **primary contractor** can:
 - Add or make changes to contacts
 - Make appointments
 - Accept/ Decline cost estimates



Case Registration Process

- Case is created in Project Center
 - Electric: Add Load to Existing Service
- Reviewed by Energy Service Personnel to ensure all required documentation has been submitted
- Engineering review if applicable
- Service determination:
 - Service adequate: no Con Ed work, may require customer work
 - Service not adequate: Con Edison work required, may require customer work
- Work Commences: time frame depends on scope
- Work Completed: Electric service is closed out



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Case Filing on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



ASHP Residential Contractor Allocations

- Contractors received Q2 2025 allocations on Monday, March 10, 2025.
- Contractors may only submit applications for incentives within their allocated incentive budget.
- Contractors are encouraged to reach out to their account manager to request additional funding for projects beyond their allocation prior to installation.
- Contractors who sell projects above their allocation risk those projects being ineligible for incentives or temporarily losing access to submit new applications.



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Case Filing on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Digital Resources Toolkit

The Digital Resources Toolkit helps Participating Contractors stay up to date on Program best practices and provides valuable information for your customers.

• Available Resources:

- Learning the Basics: FAQs, sell sheets, and Program guides
- Tools for Submitting Successful Projects: Project checklists and photo submission guide
- Connecting with Customers: Ad co-op templates and asset request form
- Resources for Customers: Buying guide, FAQs, operating tips & tricks, Select Pricing Plan Guide
- Newsletters & Announcements: Archive of recent Program emails



Table of Contents

Program Information for Contractors

- Learning the Basics
- Tools for Submitting Successful Projects
- <u>Connecting With Customers</u>

Resources for Your Customers

Newsletters

Announcements

Questions? Let Us Help.

Resources for Your Customers

Get materials to guide your customers through every step of their heat pump projects.

Customer Buying Guide - Clean Heat



- Introduce heat pump technology to help customers find the right equipment for their specific needs.
- Download | Print

- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Case Filing on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Upcoming webinars and trainings

Webinar	Date	Time	Registration
Non-Residential Decommissioning Checklist Training	April 17	1:00 – 2:00 p.m.	<u>Link</u>
Residential Safety Compliance Training	April 29	9:00 – 10:00 a.m.	<u>Link</u>
Con Edison Clean Heat Program	June 24	9:00 – 10:00 a.m.	<u>Link</u>

For other upcoming trainings, please contact your account manager



- Program Achievement & Budget
- April 1, 2025, Con Edison Program Manual Update
- Active Limited Time Offers
- Non-residential Updates
 - Decommissioning Checklist
 - Demonstration Case Filing on Project Center
- Residential Updates
 - Contractor Allocations
 - Digital Resource Toolkit
- Upcoming Webinars & Training
- Q&A



Q&A

Questions?

Please contact:

- Toby Hyde <u>Hydet@coned.com</u>
- Pablo Colon <u>Colonp@coned.com</u>







conEdison