

Con Edison Clean Heat December Webinar

December 10, 2024

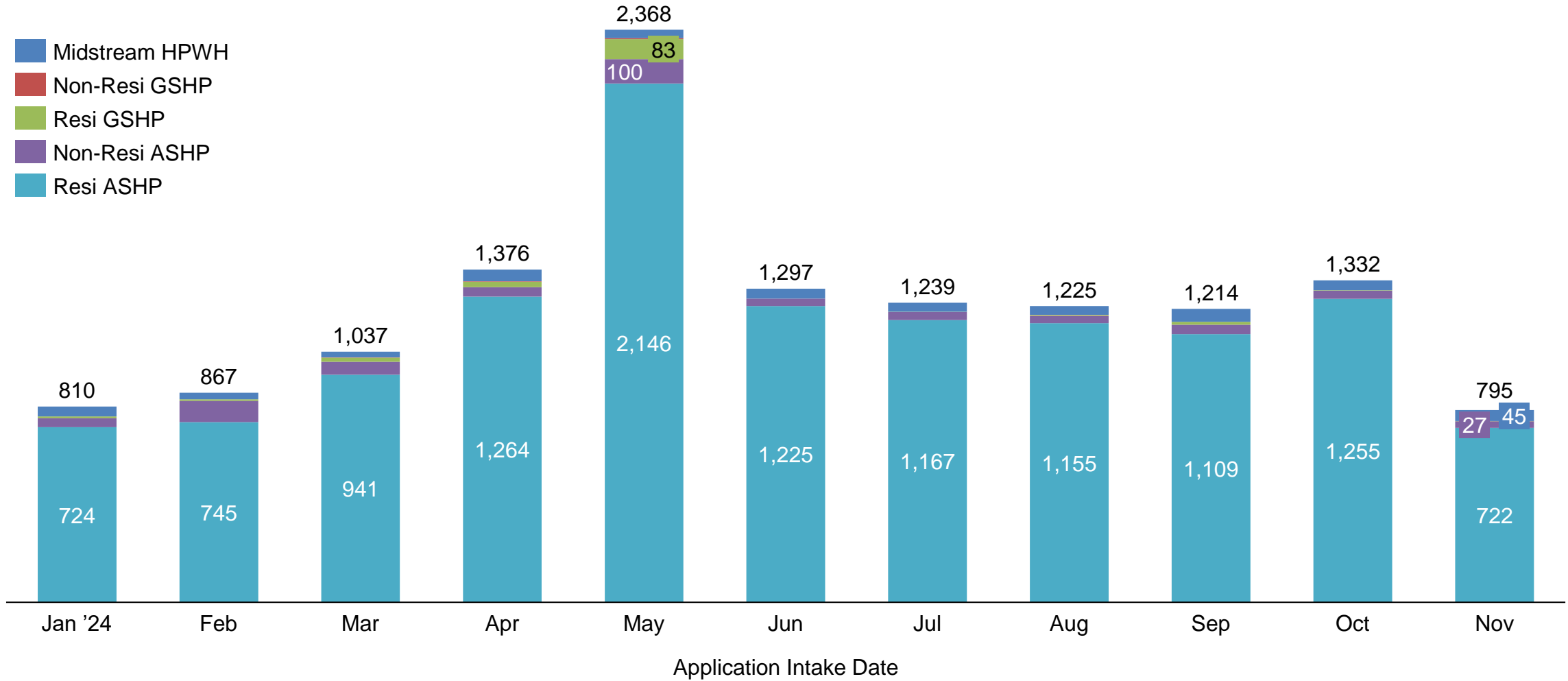
Agenda

- Program Achievement & Budget
- 2025 Commercial Limited Time Offer
- Residential ASHP Updates
- System Sizing Requirements Reminder
- Upcoming Webinars & Training
- Q&A

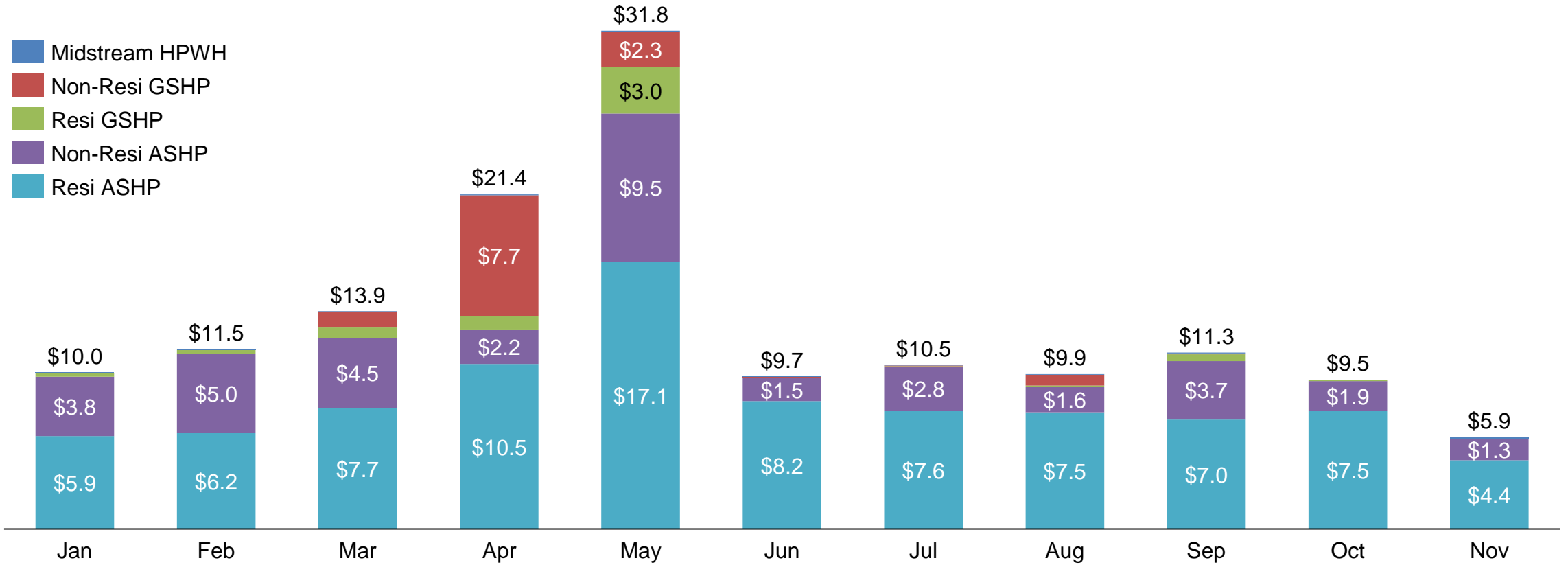
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Application Intake – Projects



Application Intake – Incentives (\$M)



Cumulative totals January 2023 to November 2024:
Applications received: \$230 M **Total spending authorization: \$230 M**

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2025 Commercial Limited Time Offer

- Effective December 4, 2024, Con Edison announced increased incentives as a part of a 2025 Commercial Limited Time Offer (“2025 Commercial LTO”)
- Only custom air source heat pump projects for space and water heating in the Small Biz and C&I sectors are eligible for 2025 Commercial LTO incentive rates
- Program documentation and calculator tools will be updated by December 20, including:
 - Con Edison Clean Heat Program Manual
 - Statewide CHP Custom Calculator
 - Category 6 Domestic Hot Water Calculator

Small Biz 2025 LTO for Custom ASHP Projects

To be eligible for 2025 Commercial LTO, custom Small Biz projects must meet the following deadlines:

- Submit applications after December 4, 2024, and by May 31, 2025
- Installed with final completion documents submitted by September 19, 2025
- Pass post-inspection by October 31, 2025

Small Biz projects submitted during the 2025 Commercial LTO have a project cost cap of \$400,000.

Small Biz Custom Air Source Heat Pump Rates (\$/MMBtu)			
	Category 4 Custom Space Heating	Category 4a Custom Space Heating + Envelope	Category 6 Custom Hot Water Heating
Base Incentive Rates	\$150	\$150	\$200
2025 Commercial LTO Incentive Rates	\$195	\$195	\$275

If you have any questions on the 2025 Commercial LTO, please reach out to: smallbiz@coned.com.

C&I 2025 LTO for ASHP Projects

To be eligible for 2025 Commercial LTO, C&I projects must meet the following deadlines:

- Submit applications after December 4, 2024, and by April 1, 2025
- Installed with final completion documents submitted by July 31, 2025
- Pass post-inspection by August 29, 2025

C&I Custom Air Source Heat Pump Rates (\$/MMBtu)					
	Category 4 Custom Space Heating	Category 4a Custom Space Heating + Envelope		Category 6 Custom Hot Water Heating	Category 10 Custom Partial Load Space Heating
		Tier 1	Tier 2		
Base Incentive Rates	\$120	\$120	\$150	\$200	\$70
2025 Commercial LTO Incentive Rates	\$195	\$195	\$225	\$275	\$145

If you have any questions on the 2025 Commercial LTO, please reach out to cleanheatcommercial@coned.com.

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ASHP Residential Contractor Allocation Funding Pool

- Beginning Q1 2025, to improve the contractor experience and more effectively manage the Clean Heat budget, Con Edison will take a streamlined approach to Contractor Allocations
- Each month, Con Edison will dedicate some of its existing Clean Heat budget to support new contractors and those who have historically submitted less than three projects per month via a “Funding Pool”
- Contractors in the Funding Pool do not need to submit allocation requests
- A contractor in the Funding Pool who wishes to submit more than three projects in a month should contact their account manager
- The Con Edison Clean Heat Program will provide regular updates to Contractors in the Funding Pool on its remaining budget

ASHP Residential Contractor Allocations

- Contractors received Q1 2025 allocations on Monday, December 10, 2024.
- Contractors may only submit applications for incentives within their allocated incentive budget.
- Contractors are encouraged to reach out to their account manager to request additional funding for projects beyond their allocation prior to installation.
- Contractors who sell projects above their allocation risk those projects being ineligible for incentives or temporarily losing access to submit new applications.

Misrepresentation on Residential Projects

The Con Edison ASHP Residential Clean Heat Program disciplinary process introduced on October 15 includes performance on projects and Misrepresentations

- **Misrepresentation** describes an effort by a contractor to mislead the Program.
- **Possible Misrepresentation** describes the time when the program suspects Misrepresentation.
- Examples of Misrepresentation may include:
 - Providing false or misleading information
 - Failing to appropriately apply project incentives
 - Refusing to respond or responding improperly to program inquiries
- If a Contractor does not respond to program inquiries regarding Possible Misrepresentation within one week, or otherwise impedes efforts to investigate a Possible Misrepresentation, the Program may treat that episode as a Confirmed Misrepresentation.
- Confirmed Misrepresentations may result in disciplinary actions as deemed appropriated by the program
- For more information on the contractor Disciplinary Process, including Misrepresentations, please refer to section 6 of the Con Edison Clean Heat Program Manual.

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Multifamily System Sizing Requirements Reminder

- System sizing requirements per the [Con Edison Clean Heat Program Manual](#) (Section 3.2.1)
 - Projects with equipment sized greater than 120% of the Building Heating Load, are required to submit system sizing justification letters.
 - Projects with equipment sized greater than 115% of the Building Cooling Load may trigger the need for system sizing justification letters.
- Required system sizing justification letters must be submitted with the project application and shall include:
 - Explanation for the system oversizing from the participating contractor or the project design engineer
 - Any applicable information that supports the need for system oversizing
 - Examples: sizing calculations, specification or technical data sheets (cutsheets), etc.

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Upcoming webinars and trainings

The next NYS Participating Contractors & Industry Partners (PC&IP) Webinar is scheduled for December 12, 2024

- Registration [Link](#)
- 9:00 – 10:00 a.m.

The next Con Edison Clean Heat Webinar is scheduled for March 18, 2025

- Registration [Link](#)
- 9:00 – 10:30 a.m.

For other upcoming trainings, please contact your account manager

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Q&A

Questions?

Please contact:

- Toby Hyde Hydet@coned.com
- Dan Krupa Krupad@coned.com
- Pablo Colon Colonp@coned.com





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