

Con Edison Clean Heat September Webinar

September 20, 2023

Agenda

- August Budget & Achievement
- Program Manual Updates
- Residential Program Activities
- Decommissioning FAQs
- Select Pricing Plan
- Upcoming Con Edison Webinars & Training
- Q&A

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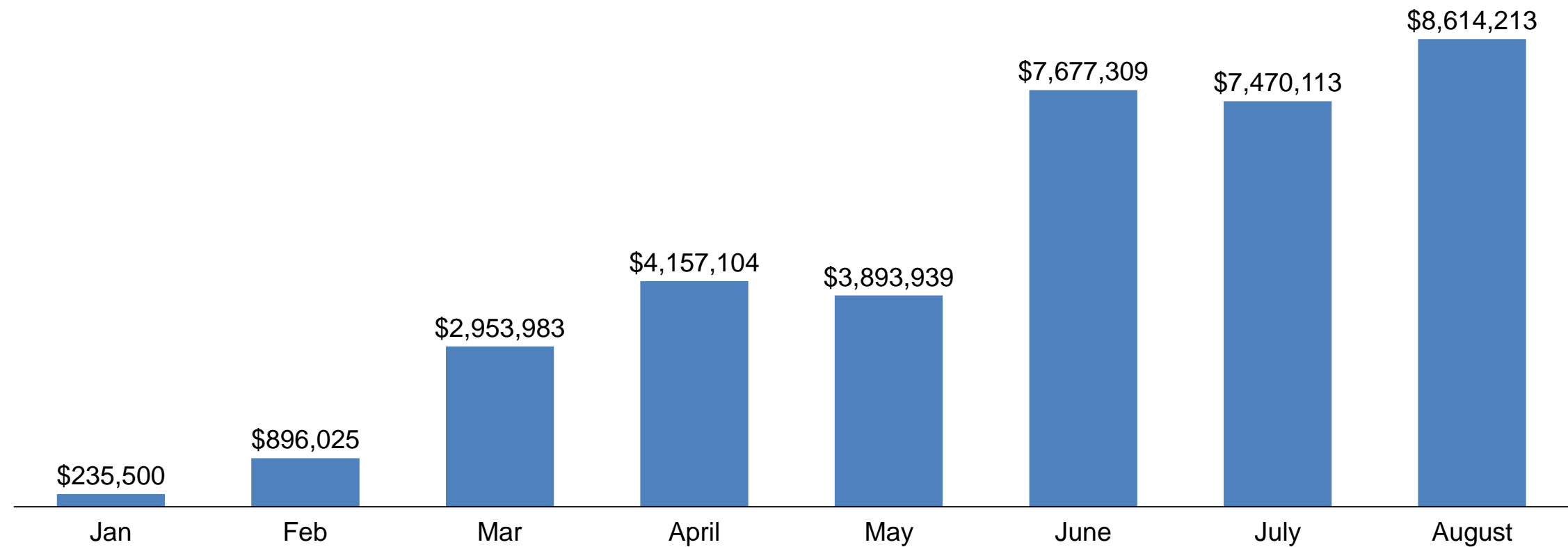
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August Achievement Update

Incentives (\$)	Residential ASHP	Residential GSHP	Non-Residential ASHP & Custom Heat Pump Water Heaters	Non-Residential GSHP & Custom Heat Pump Water Heaters	Midstream Heat Pump Water Heaters	Total
Monthly Sectoral Allocation	\$3,600,000	\$1,250,000	\$3,150,000	\$900,000	\$100,000	\$9,000,000
+ Rollover from previous months	\$2,900,000	\$0	\$1,279,397	\$0	\$0	\$4,179,397
Total Monthly Sectoral Allocation	\$6,500,000	\$1,250,000	\$4,429,397	\$900,000	\$100,000	\$13,179,397
Incentives that draw down Monthly Sectoral Allocation	\$3,615,335	\$363,613	\$4,429,397	\$0	\$14,300	\$8,422,645
Balance as of 8/31/23	\$2,884,665	\$886,387	\$0	\$900,000	\$85,700	\$4,756,752

Incentives against the Continuity Funding Mechanism

Incentives against the Continuity Funding Mechanism by Month



Con Edison Clean Heat remaining balance as of August 31, 2023:
\$36,971,907

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Selected Con Edison Program Manual Updates

- Version 3 effective September 1, 2023
- Available on the [NYS Clean Heat Website](#)
- A full list of updates can be found in the “Description of Revisions” table in the Program Manual

Topic	Description of Change
Incentive Updates	<ul style="list-style-type: none">• Residential GSHP• Multifamily• SMB
Non-Pipe Solutions Clean Heat Adder Incentives	Projects located within the NPS designated areas
Eligible New Technologies	<ul style="list-style-type: none">• Heat Recovery and Heat Pump Chillers (HRC/HPC)• Heat Pump Dedicated Outdoor Air Systems (HP-DOAS)• Midstream HPWH Retail

Non-Pipe Solutions (NPS) Clean Heat Adder Incentives

- NPS are activities that delay, reduce, or avoid the need to build or upgrade gas infrastructure.
- Prescriptive incentives for residential, multifamily, and small-medium business customers.
- Eligible commercial customers should reach out for more details.

NPS Eligibility Coverage Map



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Residential Limited-Time Fall Promotion

- Eligibility for Limited-Time Fall Promotion:
 - ASHP decommissioning projects installed on or after August 21, 2023
 - Applications submission deadline December 15

Project Type	Decommissioning Rates		Conversion Incentive Rates	
	Base Incentive	Fall Promotion	Base Incentive	Fall Promotion
Single Family	\$8,000	\$10,000	\$4,000	\$5,000
Two-unit building – Both units	\$8,000	\$10,000	\$4,000	\$5,000
Two-unit building – One unit	\$3,000	\$5,000	\$1,500	\$2,500
Single Units for buildings with 3+ units	\$3,000	\$5,000	\$1,500	\$2,500

- Promotion includes Conversion Incentives for customers who previously received Category 1 partial load incentives and convert to a full-load heating system with decommissioning
- Does not include increases for integrated controls

Residential Q4 (Oct – Dec) Allocations

- Q4 allocations largely reflect Contractor requests
- Contractors will receive Q4 allocations by end of week
- If necessary, please reach out to your Account Manager for additional funding during Q4

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Decommissioning FAQs

Question: Do fuel lines have to be removed?

Answer: No. There are two options for meeting decommissioning requirements:

- Best Practice is full removal of existing heating appliance & connecting fuel lines
- Alternative approach is to follow all other minimum requirements including cutting the fuel lines as far back as possible and safely capping them

Question: What decommissioning checklist do I use?

Answer: There are 9 total checklists based on the building's existing conditions.

- Navigate to the table on the second page of the decommissioning checklist document
- Start with the current fuel type
- Answer each of the three questions

Decommissioning FAQs Continued...

Question: I am installing a Clean Heat project in one dwelling unit of a two-unit building with a central boiler that will remain to provide heating for the other unit which is not part of the Clean Heat project. How do I meet decommissioning requirements?

Answer:

- You must disconnect the dwelling unit with the Clean Heat project from the fossil system.
- Please use decommissioning checklist #7.

Question: I did not remove the thermostat, but I reprogrammed it so that it is no longer connected to the old system, and it is now used for the heat pumps, is this acceptable?

Answer: Yes, this is acceptable.

Decommissioning FAQs Continued...

Question: Why is it necessary for customers to notify the fuel delivery company to stop delivery?

Answer: It is not safe for fossil fuel to be sitting in a system that is no longer in use for extended periods of time. The fuel should be removed, and delivery should be stopped.

Question: Where can I find the program resources related to decommissioning?

Answer:

- [The Con Edison Program Manual](#)
- [Contractor Resources Webpage](#)
- Reach out to your Account Manager

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What is it?



A voluntary rate option
designated SC 1 Rate IV in the
Con Edison electric tariff



A demand rate with no
volumetric (i.e., per kWh)
component for delivery charges



A time-variant rate, with peak
and off-peak hours that apply
to supply & delivery charges



A rate that may be **beneficial
to customers with heat
pumps** installed in their homes

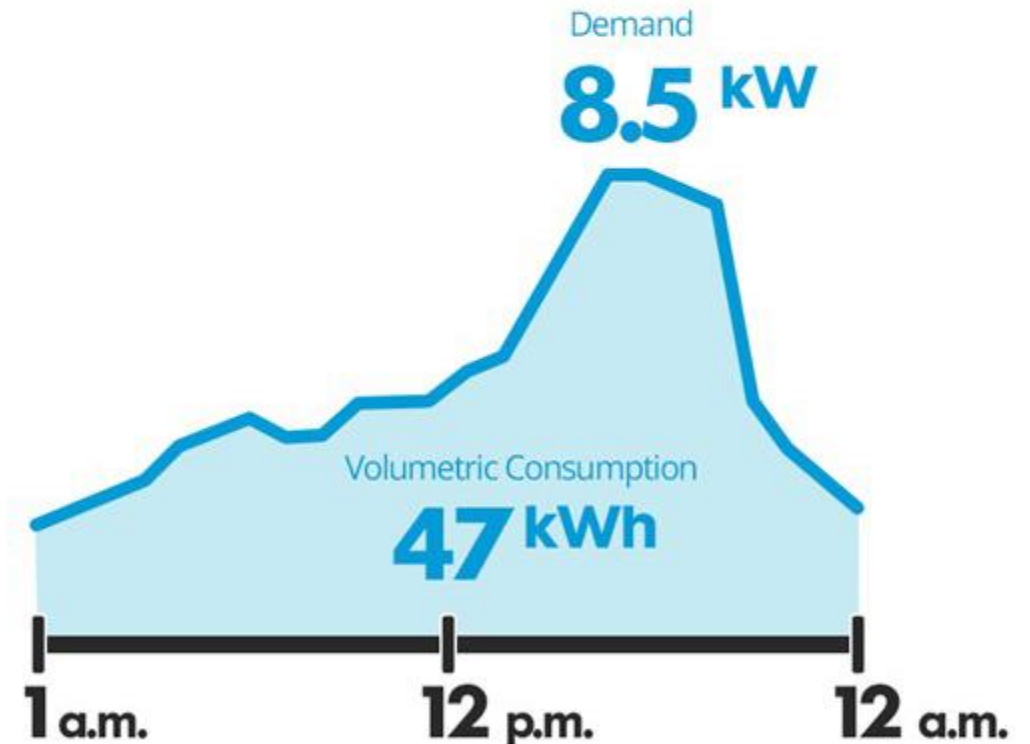
Defining Demand

Standard Residential Rate SC 1 Rate I

Delivery charges based on total volume of electricity used during the billing cycle.

The Select Pricing Plan SC 1 Rate IV

Delivery charges based on demand – i.e., the average of the three 60-minute periods during peak hours and the three 60-minute periods during off-peak hours when the customer uses the most electricity.



Demand Rates and Heat Pumps

Why are demand rates often beneficial to heat-pump customers?

When left at a single temperature setting, heat pumps use a consistent amount of electricity throughout the day.

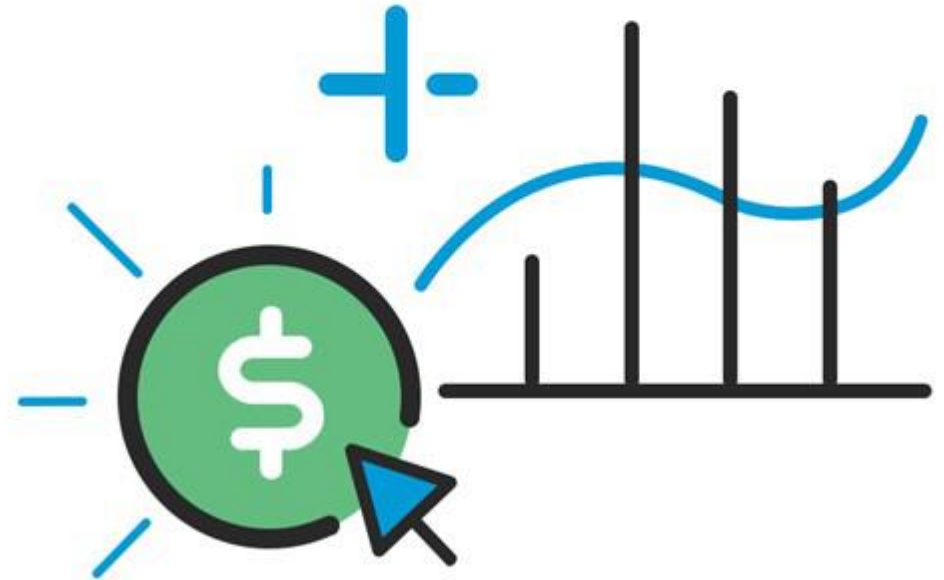


The Select Pricing Plan and Heat Pumps

Why is the Select Pricing Plan beneficial to heat-pump customers?

The first 500 geothermal heat-pump and the first 500 air-source heat-pump customers who enroll will receive a **one-year price guarantee**.

We'll apply a credit to the accounts of any customers whose bills on the Select Pricing Plan were more than they would have been on the customers' prior rates.

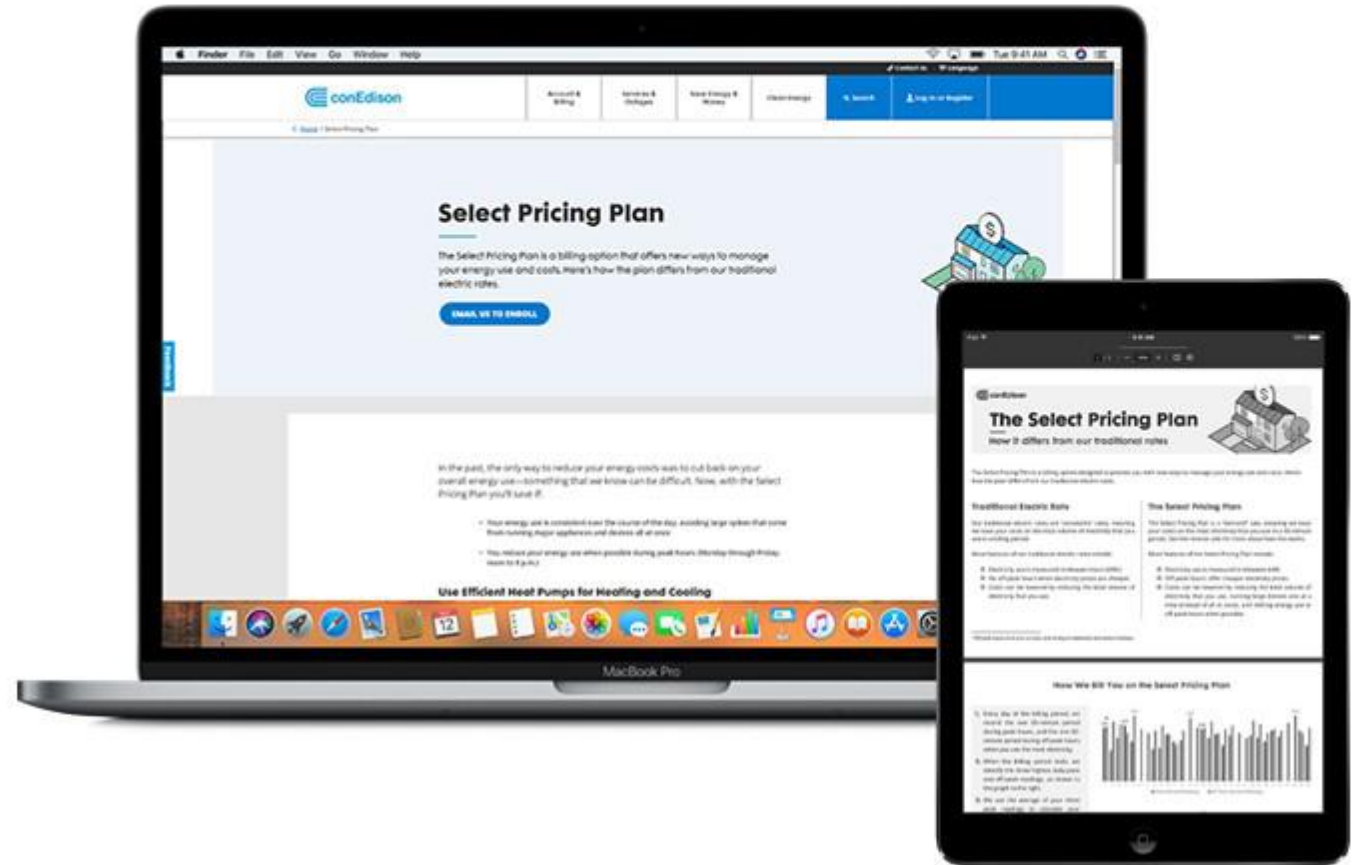


Want to Know More?

conEd.com/SelectPricingPlan

How the SPP is Different PDF

Promotional Campaigns



Upcoming webinars and trainings

Con Edison's Next Webinar is scheduled for:

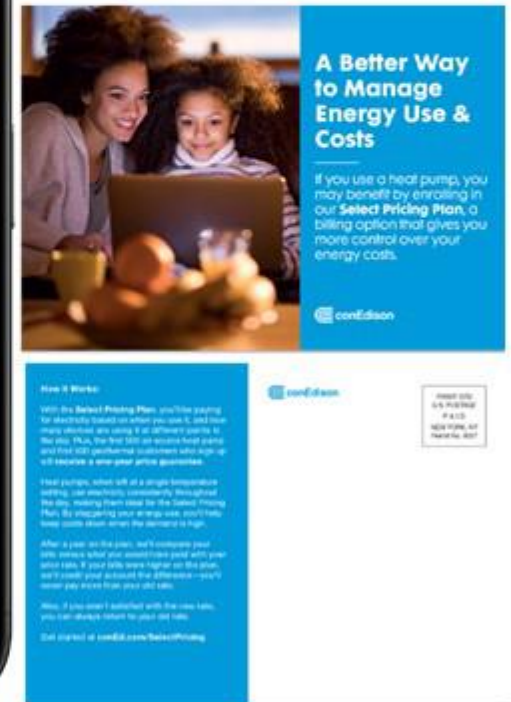
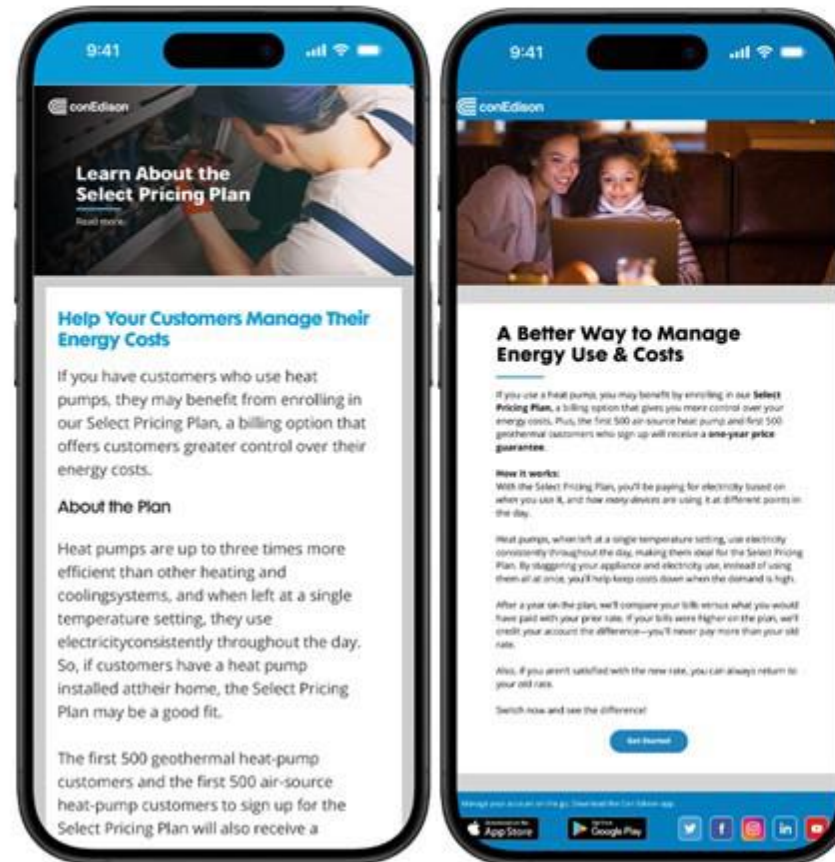
- December 2023
- For other upcoming trainings, please contact your account manager

Want to Know More?

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Q&A

Questions?

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